# MIP-Frontiers Training: Applying for Research Grants<sup>1,2</sup>

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#### Agenda

- Understanding the grant application process
- Q & A
- Discussion of sample proposals





#### The Right Frame of Mind

- Debunking the lottery myth
  - Serial luck?
  - Understand the process and the people
- Why do funding agencies exist?
  - They want to fund the best research
  - They want to assist the best applicants
  - Communicate with them





#### The Starting Point

- Where does it start?
  - A call for proposals
  - A research idea
- Call for Proposals
  - Scope and priorities
  - Eligibility criteria
  - Review criteria
  - Format of submission(s)
  - Deadlines
- Making a match
  - Love at first sight
  - A marriage of convenience





# Different Types of Calls

- Deadlines vs open calls
- Personal grants: fellowships, first/start-up grants
- National research grants: "standard" grants, special calls
- Multi-national grants: European funding, funding agency collaborations
- Charity funding
- Industry funding





# The Research Idea and the 3 "Why?"s

- Why this?
  - Why is it a priority?
  - Who will benefit?
- Why me/us?
  - Why am I the best person for this?
  - Who would make the right team? (strength, complementarity)
- Why now?
  - Why can't this wait a few years?
  - What opportunity would be lost if not funded?





# The Application

- Usually a complicated collection of documents
  - Case for support
  - Budget and justification
  - CVs
  - Letters of support
  - Work plan, data management plan, dissemination plan, business plan, ethics, etc.
- Complicated internal approvals process
- Requires a LOT of time and communication





#### The Case for Support

- The core of most proposals
- Predefined structure in many cases
  - Make sure you understand what is required for each part
  - Often based on mapping to the review form (check!)
- Who is the audience?
  - Writing to be understood vs blinding them with science (impressing referees with advanced ideas that are beyond them)?
- Help referees fill in the review form
  - Quality of proposed research, feasibility of proposed methodology, risk and novelty, potential for major advances, relevance to priorities, quality of team and management





#### The Process

- (Outline proposal)
- Full application
- Peer review
- (Response to reviewers' comments)
- (Interview)
- Ranking panel
- Funding decisions
- (EU: Contract negotiations)





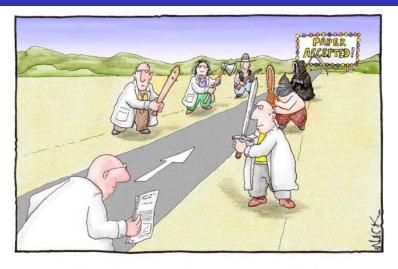
#### Key Attributes

- Vision
- Persuasiveness
- Thoroughness
- Attention to detail
- Humility
- Patience
- Perserverance





#### Questions?



Most scientists regarded the new streamlined peer-review process as 'quite an improvement.'



